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ABSTRACT

This directory of financial aid sources for minority students majoring in business (including accounting, finance, human relations, information services, marketing and production) or law includes the following types of information: (1) summary and description of the fields, including college enrollment statistics, demand for graduates, and definitions of the fields and specialty areas; (2) directories of financial aid programs that assist minority group students with scholarships, fellowships, loans or other financial aid (each directory entry provides the name and address of the organization and a brief description of the type of aid provided and any special restrictions or requirements); (3) lists of associations and other organizations in these fields offering additional assistance to students; and (4) lists of books and other resources. A subject index is also provided. (KM)

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SECTION I

INTRODUCTION

This booklet lists scholarship, fellowship, loan, employment assistance, and career information resources which may help minority students interested in studying business or law. Most of the programs are reserved for minority candidates but some general programs are also included because minority students may be particularly interested in them. The booklet combines the two fields as experience has shown that many who are interested in business are also interested in law.

Since 1966, the number of students selecting business majors in college has grown dramatically, from around 70,000 bachelor's degrees annually, to over 220,000 a year today. In many colleges and universities, one out of every four students is majoring in business or one of the subfields (such as accounting).

Even more dramatic, has been the increase in the number of students working for Master of Business Administration Degrees (MBAs). In 1960, only 4,800 MBA degrees were awarded but by 1986-87 over 71,000 received the degree. Around 650 colleges and universities now offer the master's in business. Women have accounted for much of the increase in business school enrollments in recent years and now receive a third of all degrees. As long as starting salaries for MBAs range from \$25,000 to \$50,000 a year, student interest in the degree should remain high. However, the fact that thousands receive MBAs each year means that it, like all other degrees, is no longer a guarantee of employment.

Within the field of business, there are a number of subfields in which students specialize, including:

Accounting-- This field records how organizations receive and disburse monies. Around 880,000 work in this area, some with the bachelor's degree and often with master's.

Accountants may join a public accounting firm (which does auditing or tax accounting for other organizations) or work as a company accountant, handling such in-house functions as controlling, auditing, treasury, and tax.

Many accountants become Certified Public Accountants, on the basis of experience and passing an examination.

Finance -- This field leads to jobs in banking, the securities industry or on corporate finance staffs.

The work may involve credit or financial analysis, making loans or investments, directing the operations program of a bank or other financial organization, analyzing securities, working in the corporate finance sector, or developing budgets and auditing financial progress.

Human Relations -- This field includes industrial or labor relations, personnel administration, training, and employment.

The work may involve recruiting and screening candidates for employment, administering compensation and benefit programs, making salary surveys and recommendations for adjustments in pay, developing programs for training or retraining current employees, working on problems which may be creating bad morale.

Information Services -- This field includes the work of systems analysts, computer programmers, and related functions.

This has been called "the Age of Information" and computer technology has created a whole new field of management information services providing those at the top of organizations with vast new data resources upon which to base planning and operations. Specialization usually involves working in either software (programs) or hardware (machine operations).

Marketing -- This field includes sales, market research, and development of marketing strategies.

Those working in this area may be sales representatives serving old customers and developing new ones in a geographical area. They may operate out of a headquarters and study consumer needs and the potential demand for new products. They may administer a marketing program including responsibility for personnel, planning, and administration. Regardless of their goal, many in this area start out as a salesperson to acquire needed practical exposure.

Production -- The manufacture of goods has been important in America's economic development over the past century. Today, many are concerned that too little attention is being given to developing students with an interest in manufacturing and schools offering business courses may be expected to pay more attention to this area in the future.

Production specialists work as managers in plants or they may specialize in inventory control and management, material control, purchasing or reliability control.

In recent years, minority students received around 11 percent of the bachelor's and 10 percent of the master's degrees in business. These were the number of master's degrees in business by minority groups:

Black	1,500
Asian	1,300
Hispanic	800
Native American	100

Law is similar to business in its rapid rate of growth in recent years. Data from the American Bar Association indicates that the number of lawyers has grown from 250,00 in 1960 to nearly 700,000 today. Some feel that by the year 1995 we may have as many as a million lawyers in this country.

One of the factors that makes law school so popular, is the variety of options open to those with the LLB (basic degree in law). Some with law degrees elect to work for corporations or government agencies, in general, jobs where their legal training is used to provide general background for employment. Some practice law briefly but really hope to end up as a judge or in politics.

Among the fields of law which attract the most new graduates, are the following:

Trial law -- handling civil and criminal cases that go to a formal trial before a judge or jury.

Criminal law -- concerning cases where offenses were committed against society or the state -- such as robbery, theft, embezzlement, or murder.

Labor law -- handling labor-management work agreements, working for a corporation's labor relations office or a union's legal department, negotiating contracts, etc.

Family law -- working with family and domestic problems such as divorce, annulments, separations, adoptions, or child custody.

Real Estate law -- specializing in matters related to the ownership or exchange of property via deeds, mortgages, etc.

Tax law -- Advising clients on federal, state, and local tax matters; developing needed documents; and representing them before special tax courts.

Patent law -- developing and filing applications for patents and handling legal and other matters related to them.

Corporate Law -- representing employing organization through legal advice, developing legal documents, handling trials and other legal appearances, and counseling on how to limit liability or other claims.

Most people enter the field by graduating from a three year law school program, after first receiving a bachelor's degree. Some take law school training at night, which generally extends the program to four or five years. Around 170 institutions are accredited to offer legal training by the American Bar Association. A number of other unaccredited institutions offer law school programs--but these should be carefully investigated before enrolling.

Rank in law school, whether a person qualifies for a job on a "law review" and the overall reputation of the law school play an important role in the type of job offers one will receive upon graduation. For this reason students considering law school should seek advice from counselors knowledgeable in this area, or discuss the options with practicing lawyers.

In addition to receiving a law degree, for full professional status lawyers must pass the bar examination offered by their state. This is a difficult test and many fail it each year. For this reason, many enroll in special courses helping to prepare for the bar exam.

Minorities accounted for around 11 percent of entering law school students in a recent year and received around 7 percent of the degrees awarded. Fifteen years ago, women accounted for less than 10 percent of all law students, now they are around 40 percent.

Around 37,000 degrees are awarded annually in law and of them minorities received the following in a recent year:

Black	1,400
Hispanic	830
Asian	490
Native American	100

Specific programs are cited in the two sections which follow:

Section IV Awards and Programs in Business

Section V Awards and Programs in Law

The listings are brief and intended solely to help students identify programs for which they may be eligible and in which they are interested. Program details and deadlines may vary from year-to-year so that up-to-date information should always be obtained from the cited groups.

Most of the programs listed in this booklet are restricted to members of minority groups. A few general awards may be cited because they should be of special interest to minority group students.

Each entry is numbered, within the two sections, and those numbers are used in the index to more quickly locate programs of interest. However, we recommend that students study the section of greatest interest to them in detail rather than relying solely upon the index to identify programs.

This booklet cites only programs specifically developed for students in business and law. A companion booklet in this series, Financial Aid for Minority Students: Awards Open to Students with Any Major, lists hundreds of programs including many for which business and law students may be eligible. For that reason, we recommend using the general booklet as well as this one on business and law.

SECTION II
AWARDS AND PROGRAMS IN BUSINESS

1. ACADEMY OF APPLIED ELECTRICAL SCIENCE
1 Franklin Plaza
Philadelphia, PA 19123

The Academy trains disadvantaged urban youth in business office careers, automotive, mechanical, and applied electrical careers. It is supported by private industry, the Philadelphia schools, and the Philadelphia Urban Coalition.

2. AMERICAN ACCOUNTING ASSOCIATION
5517 Bessie Drive
Sarasota, FL 33583

Graduate awards are available for persons preparing to teach accounting. Applicants must have completed one year of graduate work and be a candidate for a doctor's degree.

3. AMERICAN ASSEMBLY OF COLLEGIATE SCHOOLS OF BUSINESS
1500 Olive Street Road, Suite 142
St. Louis, MO 63141

Two programs provide \$7,200 annual stipends for students working toward the Ph.D in business administration. Both require that the applicant be nominated by the dean of his or her business school.

4. AMERICAN ASSOCIATION OF ADVERTISING AGENCIES
666 Third Avenue
New York, NY 10017

Summer internship in either Chicago or New York are offered by the AAAA to minority students. Applicants must be either a college junior or senior or a graduate student. Salaries of around \$250 a week are paid and some students qualify for \$2,000 college scholarships as well. Transportation and housing costs are covered by the Association.

5. AMERICAN ASSOCIATION OF BLACK WOMEN ENTREPRENEURS
1326 Missouri Avenue, NW
Washington, DC 20011

The Association has developed the National Role Model Project designed to encourage women to consider business ownership as a career aspiration, promote non-traditional business development, and assist women to learn business techniques from other business owners. This project will

develop into an exhibit and publications. It also sponsors and co-sponsors entrepreneurial training programs regionally and on a national basis.

6. AMERICAN ASSOCIATION OF HISPANIC CPA'S
308 E. Capital Street, NE
Washington, DC 20002

The Association offers scholarships to help its members advance in the certified public accounting field.

7. AMERICAN BANKERS ASSOCIATION
1120 Connecticut Avenue, NW
Washington, DC 20036

In recognition of the growing need for qualified management in a changing banking environment, the ABA, in conjunction with the National Banker's Association provides educational opportunities in banking to employees of minority-owned commercial banks. Scholarships provided through NBA make it possible for minority bank personnel to participate in hands-on educational forums sponsored by the nation's leading banking organizations and schools.

8. AMERICAN BUSINESS WOMEN'S ASSOCIATION
9100 Ward Parkway, P.O. Box 8728
Kansas City, MO 64114

The Association offers scholarships through local chapters as well as grants and interest-free loans at the national level through the Stephen Bufton Memorial Education Fund. Grants for as much as \$800 a year are available. Interest-free loans must be cosigned by a sponsoring chapter. The maximum amount for loans is \$1,500.

9. AMERICAN ECONOMICS ASSOCIATION
1313 21st Avenue South
Nashville, TN 37212

The Association sponsors a summer program for minority students to increase the number of professional economists for minority groups. The eight-week institute recruits undergraduate minority students who have shown promise in economics and who might be interested in studying for the Ph.D. degree. It gives them a chance to test their abilities in graduate-level economics and at the same time reveals to them professional options they may not have considered before. Costs plus a stipend of \$1,000 are paid. The program is held on the campus of Temple University in Philadelphia.

10. AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS (AICPA)
1211 Avenue of the Americas
New York, NY 10036

Through its Committee on Minority Recruitment and Equal Opportunity, the AICPA sponsors a number of programs. These are supported by the Accounting Education Fund for Disadvantaged Students (AEFDS), which is raised by voluntary contributions by accounting firms, by individual AICPA members, by corporations, by foundations, and by government agencies.

Awards of up to \$1,500 for minority under-graduate and graduate accounting majors are made by the Institute. To obtain an application blank, students should write to Committee on Minority Recruitment and Equal Opportunity. Deadlines for submission of the blanks, for prompt action by the Committee, are July 1 and December 1 each year. In a recent year, over 300 awards were made.

A few colleges have Institute grants earmarked for such scholarships. Students attending one of these colleges should apply to the awards-conferring group on their own campus.

11. AMERICAN INSTITUTE OF REAL ESTATE APPRAISERS
430 N Michigan Avenue
Chicago, IL 60611

Several undergraduate (\$500) and graduate (\$1,500) scholarships are available for students in real estate valuation courses in business school.

12. AMERICAN PLANNING ASSOCIATES
1776 Massachusetts Avenue NW
Washington, DC 20036

The APA offers awards of \$5,000 each for minority students enrolled in a graduate program at a planning school. Most are candidates for master's degrees. Students must be full-time students and awards are made upon the basis of recommendation by the college or university, rather than the student.

13. AMERICAN SOCIETY OF WOMEN ASSOCIATES
35 E. Wacker Drive, Suite 1036
Chicago, IL 60601

The Society does not offer financial aid but is interested in working with women requiring information about the field and its special opportunities for women.

14. ARMCO FOUNDATION
703 Curtis Street
Middletown, OH 45043

The Foundation offers \$2,000 scholarships to Black, Hispanic, and Native American high school seniors located in a community in which there is a major Armco Insurance Group office. The student must rank in the top one-half of the class and plan to major in insurance. The award is renewable up to a maximum of three additional consecutive school years based upon evidence of satisfactory academic progress toward a business degree in insurance.

15. THE ASSOCIATION FOR THE INTEGRATION OF MANAGEMENT, INC.
480 Park Avenue, 23rd Floor
New York, NY 10022

AIM seeks to encourage, assist and guide young minority men and women in their efforts to pursue management careers.

With the cooperation of interested employers, an orientation session is held for newly-hired employees to discuss the realities of the business world within a particular corporation. Other sessions which have been conducted for employers by AIM include Developing an Effective Personal Managerial Style Seminar, Affirmative Action Workshops, and Career Development Workshops.

16. ASSOCIATION FOR PUBLIC POLICY ANALYSIS
c/o Alfred Sloan Foundation
630 Fifth Avenue
New York, NY 10111

The Association with support from the Sloan Foundation, has offered summer institutes for college juniors interested in a public service career. These are eight week programs concerned with applied economics, quantitative methods, and communication skills. Financial aid is provided students enrolled in these programs. Students who complete the institutes are eligible to attend a second summer institute after graduation with a bachelor's degree, and to receive financial aid to attend one of a number of cooperating public policy graduate schools.

17. BANK OF AMERICA
Kearny and Pine Streets
San Francisco, CA 94104

Through its Banking on People program, the Bank of America hires entry-level workers from minority groups, with the chief criterion being their ability to learn banking

skills, rather than formal academic credentials or experience.

Its Operation Upgrade trains employees for increased responsibility and promotion.

18. BANK OF AMERICA FOUNDATION
Kearny and Pine Streets
San Francisco, CA 94104

Fellowship funds are provided for minority students studying courses related to business at Stanford University, the University of California at Berkeley, the University of California at Los Angeles, and the University of Southern California.

19. BUSINESS AND PROFESSIONAL WOMEN'S FOUNDATION
2012 Massachusetts Avenue, NW
Washington, DC 20036

BUSINESS AND PROFESSIONAL WOMEN/SEARS-ROEBUCK FOUNDATION
LOAN FUND FOR WOMEN IN GRADUATE BUSINESS STUDIES

Loans up to \$2,000 for tuition and fees for graduate level business training are available (not doctorate level). Loans are repayable over a five year period beginning twelve months after completion of the business program. Interest at 5% begins upon completion of the program. The applicant may apply for a second year for up to \$2,500. Application deadline: May 15.

The applicant must be a female of U.S. citizenship, admitted to a graduate business school accredited by the American Assembly of Collegiate Schools of Business.

CAREER ADVANCEMENT SCHOLARSHIP

Scholarships are awarded to women for full-time or part-time programs of study in academic or vocational/paraprofessional/office skills training. Application deadline: May 1 and October 1.

Criteria: Applicants must be at least 25 years of age or older, and a United States citizen. Need for financial assistance to upgrade skills or to complete education for career advancement must be shown. Applicants must prove that they have a definite plan to use the desired training in a practical and immediate way to improve chances for advancement, or to train for a new career field, or to re-enter the job market, and must furnish information and costs on a specific course of study at an accredited

school, including the qualifications of the applicant for the course.

CLAIROL LOVING CARE SCHOLARSHIP PROGRAM

Scholarships of up to \$1,000 are awarded to women who wish to upgrade skills, train for a new career field, or to re-enter the job market.

Criteria: Criteria are the same as for the Career Advancement Scholarships.

LENA LAKE FORREST FELLOWSHIPS

Funds are provided for research in educational, economic, political, social or psychological factors affecting business and professional women. One or more fellowships are awarded annually to doctoral or post-doctoral scholars.

KELLY SERVICES SECOND CAREER SCHOLARSHIPS

Scholarships of an average \$450 are available for women, at least 25 years of age, who have spent five or more years in full-time housekeeping seeking employment due to the death of a spouse or dissolution of a marriage. The maximum amount available is \$1,000 but special consideration is given to requests for smaller amounts. Application deadline: February 15 and July 15.

Criteria: Criteria are the same for the Career Advancement Scholarships. Additionally, the applicant must show that training is to be completed within 24 months and that the training gained by the award is to be used immediately.

FLORENCE MORSE SCHOLARSHIPS

Scholarships are awarded to women at least 25 years of age who are United States Citizens and are in their junior or senior year of business school at a college or university accredited by the American Assembly of Collegiate Schools of Business. The applicant must need financial assistance to upgrade skills or complete within 24 months the planned training. Application deadline: May 1 and October 1.

LATINA RESEARCH

The Sally Butler Memorial Fund for Latina Research supports research on a range of issues of importance to women: economic/employment issues, and other issues of concern to Latinas.

20. CALIFORNIA CHICANO BUSINESS STUDENTS ASSOCIATION
c/o Graduate School of Business
Stanford University
Stanford, CA 94305 or
c/o Graduate School of Business, UCLA,
Los Angeles, CA 90024

This student-run organization encourages Chicano students to consider and enter upon graduate study in business and later to assist in economic development programs serving the Chicano Community.

21. CHINATOWN MANPOWER PROJECT
70 Mulberry Street
New York, NY 10013

The Project trains for office and computer jobs, as well as offering job counseling.

22. CLUB MANAGERS ASSOCIATION OF AMERICA
7615 Winterberry Place
Bethesda, MD 20817

Scholarships for students who have completed at least one year of college and who are interested in hotel, restaurant, or institutional management are offered by the Association. Criteria includes financial need, academic record, and an interest in private club management.

23. COLLEGE OF INSURANCE
101 Murray Street
New York, NY 10007

The College offers a cooperative education program in business and related insurance fields. This is a five year program leading to the bachelor's degree and offers financial support as periods of paid employment are interspread with academic study. Around 50 employers, primarily in the insurance field, were participating in the program in a recent year.

24. COUNCIL OF ENERGY RESOURCE TRIBES
1580 Logan Street, Suite 400
Denver, CO 80203

The Council of Energy Resource Tribes offers scholarships to American Indian undergraduate students in the fields of engineering, science, business or related fields. Scholarships are for one academic year. Deadline is August 1st.

25. CONSORTIUM FOR GRADUATE STUDY IN MANAGEMENT
101 N Skinker Boulevard, Box 1132
St. Louis, MO 63130

The consortium is a nine-university effort designed to hasten the entrance of minorities into managerial positions in business, government, and not-for-profit organizations. To obtain this objective, Indiana University, the University of North Carolina at Chapel Hill, University of Michigan, New York University, University of Texas, the University of Rochester, the University of Southern California, Washington University (St. Louis), and the University of Wisconsin at Madison recruit capable minority students and provide them with fellowships in management leading to a Master of Business Administration degree. In addition to preparation for business careers, the training can be used in a wide variety of other organizations such as federal, state, and local governmental agencies; hospitals and health care institutions; social welfare or service agencies; and cultural and fine arts institutions.

Awards usually include full tuition, plus a \$2,000 to \$3,000 living stipend. Loans are also available to meet additional needs.

26. DART & KRAFT/NATIONAL URBAN LEAGUE SCHOLARSHIP AND INTERN PROGRAM
c/o Director of Education
National Urban League
500 E 62nd Street
New York, NY 10021

This Program is intended to assist and encourage outstanding minority students in completing their college education, and to give these students practical exposure to employment opportunities within a large corporation. It offers ten major \$10,000 scholarships and summer intern opportunities, plus five \$1,000 scholarship awards, thereby recognizing the 15 finalists in the competition.

27. DIRECT MAIL MARKETING EDUCATION FOUNDATION, INC.
6 E 43rd Street
New York, NY 10017

The Association offers 12 internships for minority students who have completed their junior year to work in New York metropolitan area direct marketing firms. The eight-week internships will provide on-the-job experience. In addition, the interns will benefit from a series of orientation and general meetings with experienced professionals in the field. The internships include each student's transportation to and from New York, room and

board for two months, and a \$225 per week stipend. There is no restriction regarding academic concentration.

28. EQUITABLE LIFE INSURANCE COMPANY
1285 Avenue of the Americas
New York, NY 10019

Summer internships are offered to Black college students. Some with skills may enter an actuarial trainee program. All jobs are in New York City.

29. EXXON EDUCATION FOUNDATION
1251 Avenue of the Americas
New York, NY 10020

The Foundation provides financial assistance to minorities interested in graduate study work in management. The amount varies according to each individual's needs. Applicants must have been in the work force for three to eight years with a strong desire to change their careers to management.

A hundred fellowships for doctoral study in engineering, ranging from \$12,000 to \$15,000, are supported by the Foundation to aid persons seeking college teaching careers. Awards are made by participating universities.

30. FIRST NATIONS FINANCIAL PROJECT
Route 14, Box 74
Falmouth, VA 22405

Training is provided for Native Americans in business, marketing, and planning; technical assistance in development, fund-raising, joint ventures, strengthening financial structures, mechanisms to conduct business operations; and advocacy within the financial, profit, and private sectors for self-sustaining economies. The program includes two years at the Yale University School of Organization and Management plus one year with tribal sponsors.

31. GENERAL FOODS CORPORATION
250 North Street
White Plains, NY 10605

The Operation Opportunity Program offers summer positions to high school students to work in General Foods' Corporate Headquarters. Most are from disadvantaged backgrounds in Westchester County, New York. For every dollar earned by the students, General Foods matches it and sets it aside for books and tuition for the students.

32. GMI ENGINEERING & MANAGEMENT INSTITUTE ENGINEERING AND
INDUSTRIAL ADMINISTRATION PROGRAMS
1700 West Third Avenue
Flint, MI 48502

Description - Each year there are opportunities for approximately 1100 entering freshmen in these programs which extend over five years. The first four and one-half years are on the cooperative plan, students alternate 12-week periods at GMI and at their sponsoring business or organization. Each twelve weeks spent on the job is utilized educationally as work experience. The fifth-year phase leads to a Bachelor's Degree in one of the specified fields of engineering and industrial administration.

Fields of Specialization - Engineering: mechanical, industrial or electrical; Industrial Administration: manufacturing management, materials management, marketing, finance, and personnel and industrial relations.

Value - GMI offers very limited scholarships. The earnings under the cooperative plan are more substantial than most scholarships. An entering student earns approximately \$6,500 the first year before deductions. Cooperative earnings for a 12-week period are determined by each sponsor and paid to students while on the job with the sponsoring units. Other forms of aid may be accepted, such as the Basic Educational Opportunity Grant (BEOG) and guaranteed student loans. Upon appointment to GMI, a \$100 deposit is required. It will be applied toward tuition and is not refundable.

Eligibility - Must be a high school graduate, and should have pursued a rigorous college preparatory curriculum with high scholastic standing in the areas of science, mathematics, and English.
Must submit the following high school course units:

Algebra (2 units), geometry (1 unit), trigonometry (1/2 unit), two years of lab science, one of which must be chemistry or physics (preferably both), English (3 units) plus other subjects for a total of 16 units.

Must submit test scores on one of the following national scholastic aptitude tests: SAT, or ACT. Entrance to program requires academic approval by GMI Admissions Committee and selection for sponsorship by a participating business or organization.

Basis of Award - Intellectual capacity; desire to master a rigorous educational program, potential ability for future leadership; personality; character; and health.

Application Procedures -

1. Make your application for appointment to the Admissions Office or to the FMI representative in the Personnel Department of any sponsoring unit. Deadline January 18.

33. GOLDEN STATE MINORITY FOUNDATION
1999 W Adams Boulevard
Los Angeles, CA 90018

Scholarships are available for minority students for study leading to careers in business, insurance. Must be nominated by college or university.

34. GRADUATE MANAGEMENT ADMISSIONS COUNCIL
11601 Wilshire Boulevard, Suite 1060
Los Angeles, CA 90025

The council provides information to help orient minorities interested in business school study.

35. GRAPHIC ARTS INDUSTRY EDUCATION COUNCIL
4615 Forbes Avenue
Pittsburgh, PA 15213

The Council operates a National Scholarship Trust Fund for study in engineering, publishing, printing, management, education, teaching, and other areas related to graphic arts. It also provides information on other scholarships for study in this field. The amount of financial aid varies from \$100 to \$1,000 per academic year.

36. HISPANIC BUSINESS
4672 Via' Huerto
Santa Barbara, CA 93110

This periodical runs articles and announces programs of special interest to Spanish-origin entrepreneurs.

- 37A. INROADS, INC.
4236 Lindel Blvd.
ST. Louis, MO 63108

INROADS programs support inner-city college students who wish to succeed in the business world. Companies are found which are willing to hire students to help develop their own "homegrown professional, supervisory, managerial, or executive talent".

Participating students are hired for summer jobs by cooperating companies and work closely with a sponsor or coordinator. Where needed, tutoring in academic subjects also may be arranged. During the school year or the

summer, special programs are offered to help orient students to the business world.

INROADS programs are conducted through support groups in various cities. A dozen metropolitan areas have college programs, and seven have pre-school arrangements. The aim is to start the pre-college program in five more cities within five years. The program operates in Charleston; Chicago; Cleveland; Milwaukee; Minneapolis-St. Paul; Nashville; Pittsburgh; and St. Louis.

- 37B. INTERNATIONAL ASSOCIATION OF STUDENTS IN ECONOMICS AND COMMERCE AND COMMERCE-UNITED STATES, INC.
14 W 23rd Street
New York, NY 10010

AIESEC arranges jobs in foreign countries for students in business and economics. It also helps foreign students to gain work experience with firms in the U.S. These are short-term assignments.

38. INTERRACIAL COUNCIL FOR BUSINESS OPPORTUNITY OF NEW JERSEY
24 Commerce Street, Suite 524
Newark, NJ 07102

Twice each year (starting in February and September), the Council conducts a management training program on the Newark Campus of Rutgers University to help prepare minority management personnel. Courses offered include record keeping, bookkeeping, and business management.

39. IOTA PHI LAMBDA SORORITY, INC.
1062 W Pearl Street
Jackson, MS 39203

The Sorority promotes interest in business education among minority students in high school and college. Chapters may offer scholarship assistance.

The Future Iota Girls Program represents the encouragement by the Sorority of high school and college young women (ages 16-20) to develop their potential. This is an avenue through which the Sorority may have a direct access to capable persons to carry forward its aims. This interest group is known as the FIGS.

Tutorial programs assist the educational system in remediating these youths' academic weaknesses, tapping their strengths, and unshackling their potentials toward the attainment of "Excellence Without Compromise."

The Career Exploration Programs seek to broaden youths' awareness of the ever-changing and widening horizons of the world of work.

40. JAMES S. KEMPER FOUNDATION
Long Grove, Illinois 60049

Varying amounts of financial assistance are available to those high school graduates who attend one of 35 participating colleges and who intend to enter the insurance field.

41. JAPANESE AMERICAN CITIZENS LEAGUE
1765 Sutter Street
San Francisco, CA 94115

The League administers a number of scholarship funds set up to help Japanese Americans prepare for business careers. These include the Sumitomo Bank of California scholarships of up to \$1,000 for an entering business student and the Yamashita Memorial Scholarship which awards up to \$500 for study in many fields including business.

42. JOHNSON & JOHNSON LEADERSHIP AWARDS

This program provides tuition, room, board, and books for two years of graduate business study. Summer employment with Johnson & Johnson the first summer is required under this program. Eligible are minorities committed to careers in business and planning to study toward an MBA degree. Participating in the program are the business schools at Atlanta University, Columbia University, Dartmouth College, Harvard University, Northwestern University, the University of Chicago, the University of Pennsylvania, and the Massachusetts Institute of Technology. Application and information should be obtained directly from one or more of the above schools.

43. LINCOLN NATIONAL LIFE INSURANCE COMPANY
1300 S. Clinton
Fort Wayne, IN 46802

Black and Hispanic students from the Fort Wayne areas are eligible for four-year awards to cover all college costs. During the summer, they are offered jobs in the Company's head office.

44. MCKNIGHT PROGRAM IN HIGHER EDUCATION
201 E Kennedy Boulevard, Suite 1510
Tampa, FL 33602

The McKnight program seeks to prepare Black scholars for college teaching positions. It helps them complete their doctoral work by awarding up to \$5,000 per year for tuition and a tax free living stipend of \$10,000. Training must be taken at a Florida University, and candidates should apply as they near the end of the bachelor's program. Among the fields covered by the program is computer science.

45. MARTIN LUTHER KING, JR. SCHOLARSHIP FUND OF OREGON
Portland State University
P.O. Box 751
Portland, OR 97207

This award provides funds for minority students with good grade point averages to study at any Oregon college or university. The average award is \$300.



46. METROPOLITAN BUSINESS LEAGUE
214 E Clay Street
P.O. Box 26751
Richmond, VA 23261

The League is a unique organization within the greater Richmond/North Central Virginia Area. MBL serves as an information clearinghouse, counseling assistance center, and a skills bank. It also provides a scholarship to a deserving college student.

47. METROPOLITAN LIFE INSURANCE COMPANY
1 Madison Avenue
New York, NY 10010

A summer internship program provides a paid job plus special training sessions for students between their junior and senior years at one of the predominantly Black colleges. The program lasts 12 weeks and is designed to introduce the students to the Company and the insurance field. Students must be in the top quarter of their class and be studying an appropriate field.

48. MEXICAN-AMERICAN BUSINESS AND PROFESSIONAL SCHOLARSHIP ASSOCIATION
Box 22292
Los Angeles, CA 90022

Scholarships may be provided ranging from \$100 to \$1,000. Award is for one year, renewable for a second. Application deadline: April for fall semester and October for spring semester.

Criteria: Mexican-American students from the Los Angeles, California area who show commitment to further their education, exhibit financial need, and demonstrate interest in their educational endeavors are eligible.

49. MICHIGAN BUSINESS SCHOOLS ASSOCIATION
P.O. Box 3281
Saginaw, MI 48605

The office and business training schools in Michigan offer several hundred awards each year for study in one of around 25 cooperating schools. Each is worth up to \$1,200 at the rate of \$200 per term. Should apply when finishing high school.

50. MINORITY ADMISSIONS ARTS RECRUITMENT NETWORK
P.O. Box 244, Atlanta University
Atlanta, GA 30314

MARN seeks to increase the number of minority students in graduate management programs and to assist in their retention and subsequent graduation. MARN accomplishes this by acting as a central clearinghouse, allowing students to explore a diversity of graduate programs. It works with a membership network of around 30 business schools.

51. MINORITY MANPOWER RESOURCES PROJECT
University of Houston-University Park
4800 Calhoun
Houston, TX 77004

MMRP identifies promising minority high school seniors who are interested in engineering, computer science, or business. It helps to locate employment of these students with major companies during the summer preceding their first college semester and to provide counseling for the students and an expanding pool of employment candidates.

52. MOBIL OIL CORPORATION
150 E 42nd Street
New York, NY 10017

Under its Business World Week program, students from predominately Black colleges spend a week in New York City, all expenses paid by Mobil, learning, at first hand, about the world of business. In addition to talks by business leaders and other general sessions, participants spend some of their time actually working alongside a professional in one of many specialized fields. At present, around 30 colleges are participating in the program and information should be obtained from the placement officers at these schools.

53. THE NATIONAL ALLIANCE OF BUSINESS
1015 15th Street, NW
Washington, DC 20005

The Alliance is a unique partnership of business, labor, and government working to secure jobs and training for the disadvantaged, needy youth, Vietnam veterans, and ex-offenders. It has specific programs designed to help each of those four categories of job seekers. Its national headquarters is in Washington and its more than 130 branch offices in major cities throughout the United States are staffed by more than 4,000 persons, the majority of whom are business executives on loan and paid by their companies for periods ranging from three months to two years.

The College Youth Motivation Task Force Program prepares minority college students for the working world by bringing

them together with successful minority businessmen and women. Each task force is developed in response to individual requests by colleges and universities and consists of 15 representatives who spend two days on campus meeting with students.

54. NATIONAL ASSOCIATION OF BANK WOMEN, INC.
500 N Michigan Avenue, Suite 1400
Chicago, IL 60611

NABW offers several awards and scholarships for which membership in the organization is required. Members must hold managerial or official positions in banks and banking institutions.

Membership is not required for the NABW Memorial Scholarship presented annually to a woman under-graduate or graduate student in finance, banking, or an allied field.

The Association, in conjunction with Simmons College (Boston), Mundelein College (Chicago), and Louisiana State University (Baton Rouge), offers a bachelor's degree program in management. This unique program meets the banking industry's need for developing managerial talent and enables women bankers to get the management education they often lack.

55. NATIONAL ASSOCIATION OF BLACK ACCOUNTANTS
1010 Vermont Avenue, NW, Suite 901
Washington, DC 20005

Local chapters often award scholarships to minority accounting students.

56. NATIONAL ASSOCIATION FOR HISPANIC ELDERLY
2727 W Sixth Street, Suite 270
Los Angeles, CA 90057

The Association provides internships to Hispanic college graduates interested in a career serving the elderly. The internships provide a salary and may lead to an offer of permanent employment in the field.

57. NATIONAL ASSOCIATION OF PURCHASING MANAGEMENT
P.O. Box 418
496 Kinderkamack Road
Oradell, NJ 07649

The Association's fellowship program promotes a better understanding by the business and academic worlds of each other's capabilities and needs.

Successful applicants spend from 6 to 12 weeks during the summer as interns in an industrial purchasing department. Purchasing faculty members awarded such grants receive a valuable opportunity and gain current practical knowledge of today's purchasing environment. Approved Fellows will receive a grant of \$1,000 from the Association, plus additional funding paid by the participating company. While NAPM will try to match applicants with companies, those applying for fellowships are free to make their own company contacts.

58. NATIONAL BANKERS ASSOCIATION
122 C Street, NW, Suite 240
Washington, DC 20001

As an association of minority-owned banks (currently over 100), the NBA has a variety of programs designed to assist with economic development and upward mobility.

Its In-Service Management Development Program sponsors a series of workshops, special schools, and on-the-job training to help persons now employed by NBA banks to become more proficient in the field. An extended on-the-job training phase provides six months of training for more experienced bankers.

59. NATIONAL BROADCASTING CORPORATION
30 Rockefeller Plaza
New York, NY 10020

NBC offers a fellowship program for business administration students attending selected colleges and universities in cities where it has stations. These include New York, Los Angeles, Chicago, Washington, and Cleveland. The awards provide tuition, help with living expenses, and a summer job in the broadcast field.

60. NATIONAL BUSINESS LEAGUE
4324 Georgia Avenue
Washington, DC 20011

The League provides a variety of management and technical services to aid minority business persons. Seminars, training programs, and direct counseling are included.

It has sponsored an affiliate organization, the National Student Business League, to help orient minority students to the field of business.

61. NATIONAL COMMISSION FOR COOPERATIVE EDUCATION
360 Huntington Avenue
Boston, MA 02115

The Commission publishes a directory of the hundreds of colleges and universities which offer cooperative education programs. Many include business students among those eligible for them. These programs help students gain practical work experience while at the same time being paid for their job.

62. NATIONAL CONSORTIUM FOR BLACK PROFESSIONAL DEVELOPMENT
2307 Taylorsville Road
Louisville, KY 40205

Financial support of \$4,800 a school year (\$7,000 for 12 months) is offered for graduate study in agricultural science or business. Candidates must be willing to attend one of the following universities: University of Tennessee, Washington State University, Iowa State University, Southern Illinois University, Texas A&M University, Colorado State University, or North Carolina State University.

63. NATIONAL COUNCIL FOR EQUAL BUSINESS OPPORTUNITY
1221 Connecticut Avenue, NW, Suite 400
Washington, DC 20036

One-year internships in economic development are offered by the Council. Formal training includes courses in financial counseling and the development of plans for the establishment of new enterprises. Participants are nominated by organizations working to create jobs and help raise level of incomes in minority communities.

Minority group members are trained as specialists in job and business development. Participants are selected on a national basis from organizations working to create economic growth and employment in minority communities. After their training, participants return to their home agencies to work in this area. The training includes how to help in the establishment of new enterprises, how to locate necessary capital, and how to expand the volume of business activities.

64. NATIONAL ECONOMICS ASSOCIATION
School of Business
Kentucky State University
Frankfort, KY 40601

Formerly the Caucus of Black Economics, this membership organization seeks to represent the concerns of Black

economists and to aid minority students concerning the field. It provides some financial assistance for graduate study as well as to help improve the opportunities for minority students. It publishes the Review of the Black Political Economy, and a quarterly Job Placement Bulletin.

65. NATIONAL INSTITUTE FOR FOOD SERVICE INDUSTRY
20 N Wacker Drive, Suite 2620
Chicago, IL 60606

Several scholarships are available for study in hotel or restaurant management. Also a very attractive packet of career materials in the field is available at no cost.

66. NATIONAL SOCIETY OF PUBLIC ACCOUNTANTS
1010 N Fairfax Street
Alexandria, VA 22309

This Society makes scholarship awards of \$500 for study in accounting.

67. NATIONAL URBAN FELLOWS
1776 Broadway, 22nd Floor
New York, NY 10019

Each year the NUF chooses 25-30 individuals from a national recruitment campaign that generates an average of 2,400 applicants. Fellows attend the Baruch College of the City University of New York and are awarded a master's degree in urban administration upon successful completion of the program. Selected fellows receive a stipend for the duration of the program which ranges from \$14,000 to \$16,000. Also, may study at CUNY and the University of Massachusetts. Fellows attend two intensive summer sessions at Baruch College and spend nine months with a mentor, usually individuals in government or in community-based organizations. Fellows meet with and assist officials in their assigned department or agency and observe the daily work of government and the interaction of the people and organizations which make large cities function.

68. NORTON COMPANY
1 N Bond Street
Worcester, MA 01606

For many years, Norton has operated a Business Opportunity Program to introduce minority students to the world of business. Eligible candidates are entering their senior year of college or second year of a graduate program.

69. PEPSI CO, INC.
C/O Manager, Corporate Relations
Purchase, NY 10577

The Company has a Minority Internship Program under which undergraduate and MBA students work for 13 weeks in some phase of the company. If returning for a second internship, a different type of experience will be arranged.

Minority interns who do a particularly effective job are eligible for a \$2,000 scholarship. The Pepsi Co Foundation matches each of these scholarships so that another qualifying student from the same institution also receives this award.

70. PHI CHI THETA FOUNDATION
3703 North Washington Boulevard
Indianapolis, IN 46205

The Foundation offers \$1,000 scholarship awards for each academic year, beginning with the fall semester, to women students pursuing degrees (bachelor's, master's, or doctor's) in approved courses of study in the fields of business and/or economics. The number of available scholarships is determined by the Board of Directors each year. For the past two years, three \$1,000 scholarship awards have been given each year.

To qualify for consideration, applicants must be full-time women students in approved courses in colleges and universities in the U.S. leading to bachelor's, master's, or doctor's degrees in the field of business and/or economics. They must have also completed at least one semester or two quarters of college-level study in the U.S. High school seniors and entering freshmen are not eligible.

71. PROCTOR & GAMBLE COMPANY
C2N32, Winton Hill Technical Center
6210 Center Hill Road
Cincinnati, OH 45224

Summer internships offer minority students from selected predominantly Black colleges an opportunity to gain summer industrial work experience. They receive a salary and travel expenses.

72. **ROCKERFELLER FOUNDATION**
1133 Avenue of the Americas
New York, NY 10036

SUPERINTENDENT INTERNSHIP TRAINING PROGRAM

Awards are granted to the value of a ten-month salary (varies) and includes living expenses.

Criteria: Minority persons with a bachelor's degree, ages 24-30 may apply. Applicant must show an interest in a career as an urban administrator.

FELLOWSHIPS IN FINANCE AND MANAGEMENT

The fellowships in finance and management for minority educators lead to a master's degree in business administration at the School of Business Administration at Columbia University, Stanford University, University of Chicago, or University of Miami. Application deadline: December 1 and August 1.

Criteria: Minority group members between 30-45 years of age may apply; experience in educational administration preferred. Upon completion of the degree, fellows would be expected to return as financial managers to public school systems or predominantly black colleges. Include comprehensive resume with letter of application.

73. **SEARS ROEBUCK AND COMPANY**
1000 Bellview
Dallas, TX 75295

Summer internships are offered to minority students to learn more about the world of retailing. Candidates should be in their junior year and open to the idea of a career in this field.

74. **SOCIETY OF ACTUARIES**
500 Park Blvd.
Itasca, IL 60143

The Casualty Actuarial Society Fellowship Program helps fund undergraduate study for minority students. Applicants must be nominated by the college department head.

The J. Henry Smith Fund provides help for women and minorities studying actuarial science at the graduate level.

75. STANFORD UNIVERSITY GRADUATE SCHOOL OF BUSINESS
Stanford, CA 94305-2391

The Stanford MBA Program can shape the rest of your life and build a foundation for a successful management career.

We would like to send you our brochure, Minority Perspectives on the MBA, and information on our program.

76. STATE FARM INSURANCE COMPANIES
One State Farm Plaza
Bloomington, IL 61701

Through the Summer Minority Intern Program, each year around 30 students completing their junior year participate in a nine-week intern program at the Corporate Headquarters. Students are paid \$400 bi-weekly and are provided with housing at nearby Illinois State University. Students are also provided with transportation to Bloomington and to return home at the conclusion of the program.

State Farm also offers Exceptional Student Fellowship Awards of \$1,500 per year to college juniors and seniors in a number of business fields. Direct applications are not accepted, must be nominated by an administrator at the school in which enrolled.

77. UNITED CALIFORNIA BANK
707 Wilshire Boulevard
Los Angeles, CA 90017

The UCB operates the Minority Scholarship Program which provides a \$2,000 grant for college expenses plus a part-time job in a branch office nearby. Five awards are made each year to students from various parts of the state. Some elect to join the Bank as full-time employees upon graduation from college.

78. UNITED INDIAN DEVELOPMENT ASSOCIATION
1541 Wilshire Boulevard
Suite 307
Los Angeles, CA 90017

This organization helps Indian-owned businesses in California, working out of offices in Los Angeles, Oakland, and Escondido.

Its Management Institute has trained thousands of Indians in business techniques. It has published a directory of Indian-owned businesses and a movie, Paths to Progress.

79. UNITED MORTGAGE BANKERS OF AMERICA
210 W St. George Avenue
Lindon, NJ 07036

This organization provides information to help young minority students understand the field of mortgage banking. It also unites Black-operated mortgage banking concerns.

80. THE URBAN INSTITUTE
2100 M Street, NW
Washington, DC 20037

The Institute has established a Visiting School Program open to Black, Hispanic, and Native Americans who had a Ph.D. in economics or a related discipline and who wish to spend one year working on policy-related research. Salaries are related to experience.

81. DEPARTMENT OF EDUCATION
Indian Fellowship Program
Room 2177, FOB-6
400 Maryland Avenue, SW
Washington, DC 20202

The program is operated under the Indian Education Act and makes awards for either graduate or undergraduate study in business. Must be able to demonstrate financial need.

82. VIRGINIA CAREER OPPORTUNITIES INSTITUTE
University of Virginia
444 C Cabell Hall
Charlottesville, VA 22903

This is not the typical program, such as presented in the rest of this booklet, rather this program takes persons with training in other fields, often with Ph.D's in one of the liberal arts areas and in a summer workshop provides training to help qualify them for jobs in the field of business.

83. WORLD INSTITUTE OF BLACK COMMUNICATIONS
10 Columbus Circle
New York, NY 10019

The Institute operates an AAAA Afro-American scholarship program to help those who previously participated in a summer internship sponsored by the American Association of Advertising Agencies to obtain needed funds to continue their education. Awards range from \$1,000 to \$2,000.

COLLEGE AND UNIVERSITY AWARDS

Individual colleges and universities offer a number of awards in this field and across the whole range of major areas.

For information on programs offered at institutions which interest you, contact the Office of Financial Aid or the Graduate School.

The University of Denver, for example, operates a special Minority Law Program which encourages admission, helps with financial aid, and otherwise aids students. The Boston College Law School has set aside \$150,000 to help minority students with both tuition and living expenses.

The Amos Truck Business School of Dartmouth University administers a minority scholarship funded by the Exxon Corporation. At New York City's Columbia University a minority student intern-fellowship program combines course work in business with practical paid on-the-job experience with major corporations in the area.

Details on some of these awards appear in the Directory of Special Programs for Minority Group Members (also published by the Garrett Park Press).



SECTION III

AWARDS AND PROGRAMS IN LAW

1. ADOLPH VAN PELT SCHOLARSHIPS
c/o Olea C. Patterson
Fargo Lane
Irvington, NY 10533

Financial aid is available for Native American students for undergraduate study leading to careers in medicine, law, or other professions. Priority is given to those who will use their training to help the "advancement of the American Indian population."

2. ALASKA LEGAL SERVICES CORPORATION
736 G Street
Anchorage, AK 99501

Native Americans (Aleuts, Eskimos, and Indians) have been trained as lay legal technicians under a special program operated by the Corporation. This had two goals: to provide needed advocacy services to rural villages and help individuals to gain training useful in future career growth.

3. ALPERT FOUNDATION
315 Ford Building
Detroit, MI 48226

The Foundation offers Michigan residents scholarships to help with law school expenses. Awards are available, ranging from \$100 to \$1,000.

4. ALCOA FOUNDATION SCHOLARSHIPS
1501 Alcoa Building
Pittsburgh, PA 15219

Awards in the amounts of \$750-\$1,750 are provided through selected law schools. Award recipients are determined by the individual law school and inquiries may be directed to schools which interest you.

5. AMERICAN ASSOCIATION OF LAW LIBRARIANS
53 W Jackson Boulevard
Chicago, IL 60604

Several scholarship programs are available for study leading to careers as law librarians. Candidates should already have a law degree or be a librarian who wished to complete legal training.

6. AMERICAN ASSOCIATION OF UNIVERSITY WOMEN
2401 Virginia Avenue NW
Washington, DC 20037

Through its Educational Foundation Office, the AAUW offers a few scholarships of around \$4,000 per year to help women who are already in their final year of law school.

7. AMERICAN INDIAN LAW CENTER, INC.
P.O. Box 4456, Station A
Albuquerque, NM 87196

The Special Scholarship Program in law for American Indians provides financial support for students who are one-quarter or more degree of a federally recognized tribe and who wish to study law. Students should apply in the fourth year of college. Priority will be given to candidates who show promise of returning to active participation in Indian affairs upon completion of law school. Applicants should take the Law School Admissions Test and apply to at least three law schools.

An eight-week summer pre-law orientation is held at the University of New Mexico School of Law. Students selected for the summer orientation will receive living stipends to help defray expenses for the summer and for the first year of law school. Assuming continued availability of funds. It is anticipated that the scholarships will be renewed for the second and third year of law school. Students in the program may attend the accredited law school of their choice, either public or private, in any state. The host law school is expected to provide tuition for the Native law student or help arrange funds from other sources.



9. AMERICAN INDIAN LAWYER TRAINING PROGRAM, INC.
319 MacArthur Boulevard
Oakland, CA 94610

Through various projects, AILTP seeks to provide resource materials and training necessary for members of the Indian legal community to better serve the legal needs of Indian people. Ongoing and/or recent projects includes an Indian Water Resources Program for tribal water resources policy makers.

10. AMERICAN INSTITUTE OF INDIAN STUDIES
1130 East 59th Street
Chicago, IL 60637

The Institute operates a professional development program to aid students in a number of fields, including law.

11. ASIA FOUNDATION
550 Kearney Street
San Francisco, CA 94119

The Foundation operates a grants in public administration program which makes awards to support study in government and law.

12. ASIAN AMERICAN LEGAL DEFENSE AND EDUCATION FUND
350 Broadway, Suite 308
New York, NY 10013

The Fund conducts a summer law student intern program and publishes legal rights pamphlets to inform lay people of their civil rights.

13. ASIAN LAW CAUCUS
1322 Webster Street, #210
Oakland, CA 94612

The Caucus provides legal assistance to individuals and undertakes general projects on behalf of Asian Americans. It also provides information on legal rights, provides supportive services for prospective law students, and has a series of booklets on legal rights.

14. ASSOCIATION OF THE BAR OF THE CITY OF NEW YORK FUND
42 W. 44th Street
New York, NY 10036

Partial support for a program to aid minorities and disadvantaged law school graduate prepare to take the New York bar examination.

C. BAINBRIDGE SMITH FUND: The Association administers a trust under which limited financial assistance is provided to "culturally disadvantaged law students from the New York metropolitan area" while they are attending law schools in the New York metropolitan area.

Scholarships of around \$1,000 are available for minority students from the New York City area who attend a local law school. For details, contact the law school of interest.

16. CALIFORNIA INDIAN LEGAL SERVICES
1736 Franklin Street, Suite 900
Oakland, CA 94612

This organization offers legal assistance and job opportunities in a variety of areas of concern to Native Americans.

17. CALIFORNIA RURAL LEGAL ASSISTANCE, INC.
2111 Mission Street, Suite 401
San Francisco, CA 94110

The CRLA program offers opportunity and some financial assistance for law graduates to study for and take the California Bar while working for CRLA.

18. CENTER FOR LAW IN THE PUBLIC INTEREST
10951 West Pico Boulevard
Los Angeles, CA 90064

The Center helps recent law school graduates gain experience in public interest law, through a legal fellowship program.

19. CHICAGO URBAN LEAGUE
4500 S. Michigan
Chicago, IL 606553

The League operates a Legal Opportunities Scholarship Program which helps minority students finance their first year of legal training in cooperating law schools. Awards range from \$500 to \$2,000 per year and may be renewed upon evidence of satisfactory academic progress. Must be used at one of the participating schools which include the Universities of Chicago and Illinois, the Chicago-Kent School of Law, Northwestern University, Loyola University, and Depaul University.

20. CITIZENS COMMUNICATIONS CENTER
600 New Jersey Avenue, NW
Washington, DC 20001

Second-year and third-year law students intern at Citizens Communication Center, a public-interest law firm in Washington, D.C. for four to six months. Students use their legal skills and training to participate in all legal activities of the firm on behalf of its citizen group clients. Students receive academic credit from their law schools for their internships. Stipends are \$200 a month during the academic semester and \$700 a month during the summer months.

21. THE COLEMAN - TIMOLAT SCHOLARSHIP
Ron Robinson, President
11800 Sunrise Valley Dr., Suite 812
Reston, VA 22091

Up to \$2,000 scholarship designed for an outstanding undergraduate in an unrestricted field, although education, economics, law, political science, and journalism are favored.

Criteria: Student must be committed to a conservative philosophy and show evidence of an aptitude for leadership as an adult; must be enrolled or enrolling in a degree-program in an appropriate field of specialization at an accredited college or university, and must demonstrate financial need. (Apply by April 15).

22. CONSORTIUM OF METROPOLITAN LAW SCHOOLS
230 Park Avenue
New York, NY 10017

Full or partial tuition scholarships for either day or evening study are available under this program through participating law schools. All applications should be addressed to the schools themselves.

Law schools participating in this program are: Brooklyn Law School, 250 Joralemon Street, Brooklyn, NY 11201; Fordham Law School, 140 W 62nd Street, New York, NY 10023; New York Law School, 57 Worth Street, New York, NY 10031; St. John's Law School, Jamaica, NY 11432; and Seton Hall Law School, 1095 Raymond Boulevard, Newark, NJ 07102.

23. COUNCIL ON LEGAL EDUCATION OPPORTUNITY
1800 M Street, NW, Suite 290
Washington, DC 20036

The Legal Education Opportunity Program provides economically disadvantaged students, having less than conventional admission credentials, with an opportunity to attend an accredited law school. While not limited to minority students, they are a major focus of the program.

Prospective law students begin by filing an application with CLEO, taking the Law School Admission Test, and submitting a Parents' Financial Statement. Approximately one-tenth of those who file are accepted. Those selected attend one of the seven, six-week summer institutes held in various parts of the country. Travel costs to the institutes are paid by the program, as well as living costs and a small stipend for expenses. These institutes are designed to assist in the evaluation of applicants' potential for successful matriculation in law school and subsequent legal practice and to provide them with an opportunity to acclimate themselves to the demands of law study and brush up on their research and writing skills. At the end of the institute, CLEO seeks to place students not already accepted into law school with interested schools. Most, but not all, of the participants are able to obtain admission to an accredited law school. Some grants are provided for these students. In addition, individual law schools usually assist by a combination of tuition waivers, loans, and grants.

CLEO has available a free listing of Financial Aid Programs for Minority and Disadvantaged Students in Law School.

24. THE EARL WARREN LEGAL TRAINING PROGRAM, INC.
99 Hudson Street, Suite 1600
New York, NY 10013
(Formerly called or merged from both the NAACP Legal Defense and Education Fund and the Herbert Lehman Education Fund.)

Its Legal Training Program seeks to increase the number of Black lawyers in the United States by 1,500--roughly half again the number when it began. The program operates by awarding scholarships (300 three-year awards to entering law students each year), post-graduate internships (lasting one year for four to eight young lawyers) offering a chance for experience in a wide range of legal cases, and retainers for up to three years of professional practice (to permit young lawyers to handle the indigent and other legal work for which adequate compensation is not likely).

In addition, law institutes are held in various parts of the country to brief groups of 115 to 150 lawyers on current developments in the field.

Applicants must be accepted by an accredited law school. Renewal is not automatic-reappointments are made on the basis of success in the first and second years of law school.

25. INSTITUTE FOR PUBLIC INTEREST REPRESENTATION
c/o Georgetown University Law Center
600 New Jersey Avenue, NW
Washington, DC 20001

The Institute offers law school graduates fellowships to help them train public service legal jobs. Program specialize in federal administrative law and clinical legal training. Five awards of \$20,000 each are offered.

26. INSTITUTE FOR THE DEVELOPMENT OF INDIAN LAW
2100 M Street, NW, Suite 602
Washington, DC 20037

The Institute seeks to help Indians with legal matters by such programs as clarifying Indian law so that it can be understood better by both Indian and non-Indian groups, developing programs to help teach law to Indian tribes, and studying Indian treaties. In addition, as resources permit, the Institute also works with Indian groups with specific legal problems. It operates the Indian tribal curriculum training project and publishes the American Indian Journal.

27. INTER-AMERICAN BAR FOUNDATION
1819 H. Street, NW
Washington, DC 20006

The Foundation operates a fellowship program whose purpose is to strengthen legal relations in the Americas.

28. JAPANESE AMERICAN CITIZENS LEAGUE
1765 Sutter Street
San Francisco, CA 94115

The League offers the Hayaski Law Scholarship to help Japanese Americans finance legal training. Actual amount of the award varies, and with successful progress in law school, they may be renewed for two additional years. The awards are intended to help those who wish to use their legal training to help correct injustices in our society.

29. LAW ENFORCEMENT EDUCATION PROGRAM

Office of Academic Assistance
U.S. Department of Justice
Washington, DC 20531

Law students with interest in criminal justice may qualify for grants and/or loans. Cancellation of loans at 25% over the year is possible if recipients work later in a publicly funded criminal justice agency, or they may be payable within 10 years at 7% interest. Inquiries may be directed to financial aid office at schools of interest to you.

30. LAW SCHOOL ADMISSIONS COUNCIL

11 Dupont Circle, Suite 150B
Washington, DC 20036

The Council has published a free booklet, The Challenge of Minority Enrollment: Seeking Diversity in the Legal Profession, and has organized a drive to recruit more minorities for law.

31. LAW SCHOOL ASSURED ACCESS PROGRAM

Law School Admission Services
P.O. Box 40
Newtown, PA 18940

This organization makes loans of \$3,000 to law students which, coupled with \$5,000 federal guaranteed student loans, provides \$8,000 a year for law school study.

32. LAW STUDENTS CIVIL RIGHTS RESEARCH COUNCIL, INC.

132 W 43rd Street
New York, NY 10036

LSCRRRC is the only multi-ethnic national law student organization in the country. Since 1963, close to 4,000 first and second year law students have worked with civil rights agencies and public interest law offices through its Summer Internship Program. Throughout the year, regional representatives and law school chapters organize around civil rights issues, minority recruitment and retention programs, and public interest law concerns. Each of the 14 regions of the U.S. is represented by a law student who sits on the Board of Directors.

The Summer Internship Program provides law students with an opportunity to acquire legal skills; provides under represented communities and organizations with qualified, dedicated workers; and provides the nation with a cadre of socially conscious lawyers/leaders by motivating law students to provide much needed legal and organizational support to under represented peoples upon graduation.

LSCRRRC interns work for ten weeks during the summer at civil rights agencies, public interest law offices, and in poverty law and legal services offices. The interns either design their own projects or are placed at pre-arranged sites. Internship selection is a three-tier process:
 (1) peer group interviews at local law schools,
 (2) ranking and rating by Board members; and
 (3) final selection by the Executive Committee (law students members of the Board). Applications are distributed by the national offices from October through January. The deadline is the first week in February; selections are made by the last week in April.

33. LEAVEY FOUNDATION
4580 Wilshire Boulevard
Los Angeles, CA 90051

The Foundation operates a scholarship program open to law students from all parts of the country. Grants average \$2,000.

34. MEXICAN AMERICAN LEGAL DEFENSE AND EDUCATION FUND
28 Geary Street
San Francisco, CA 94108

This organization began with programs to secure the legal rights of Mexican Americans. It still continues this program but over the years has added more support activities.

A scholarship program has aided 1,000 students in the past for legal study. The awards include one of \$2,000 each year and a number for \$1,000. Important qualifications include academic achievement and civic involvement.

The Fund publishes a newsletter with information on its programs and also a Model Affirmative Action Plan for employers. This sells for \$10.00 and should be ordered from MALDEF Employment Program, 634 S Spring Street, 11th Floor, Los Angeles, CA 90015.

35. MIGRANT LEGAL ACTION PROGRAM
2001 S Street, NW
Washington, DC 20001

Law students and others are recruited, given some training, and sent out to help migrant workers during the summer months with legal and advocacy problems. The attorneys in the program train others to set up other legal service programs to assist migrant workers.

36. MINORITY LAW PROGRAM

This generally refers to a conglomerate of services and/or programs offered by the law school. Fee waivers, summer preparatory programs, tutorial or curricular provisions or financial aid may be included. Write to the particular school of interest to determine what specific services are available.

37. NATIONAL ASSOCIATION OF BLACK WOMEN ATTORNEYS
1625 Eye Street, NW, Suite 626
Washington, DC 20006

The Association identifies and provides financial support to outstanding Black women law students.

The winners of an annual essay contest are awarded around \$1,000. It is expected that these funds will be used for educational purposes.

38. NATIONAL BAR ASSOCIATION
1225 11th Street, NW
Washington, DC 20001

The NBA offers scholarships and other financial assistance to minority students and assistance to Black lawyers as a part of its program. It was formed over 40 years ago and has over 8,500 members. It has received Federal funding to offer workshops in handling job discrimination cases. It also offers seminars throughout the U.S. on fair housing and commercial law. A job placement service is run for the benefit of its members.

39. NATIONAL CLEARINGHOUSE FOR LAW SCHOOL APPLICANTS
University of New Mexico School of Law
1117 Stanford, N.E.
Albuquerque, NM 87131

This clearing house encourages greater enrollment of Hispanics in law schools.

40. NATIONAL CONFERENCE OF BLACK LAWYERS
126 W 119th Street
New York, NY 10026

The Conference works to encourage more young people to enter legal training, initiates law suits which can set precedents to aid minority group members, and operates a job placement service. It also has conducted training sessions to prepare Black lawyers for new areas of work. Law students are offered internships in the summer months.

41. NATIONAL ENDOWMENT FOR THE HUMANITIES
806 15th Street
Washington, DC 20506

The Endowment operates several programs for persons with legal experience. One is a summer seminar series for law school professors which provides knowledge of the humanities and their role in society and in the law. The other are seminars for practicing lawyers and judges to have them focus on major issues in our society with the help of leading scholars in the humanities.

42. NATIONAL FEDERATION OF THE BLIND
1800 Johnson Drive
Baltimore, MD 21230

Number and amounts of scholarships vary from year to year. Awardees receive one half of the amount at the beginning of the fall and spring semesters, or one third at the beginning of each of three quarters. Legally blind university students studying for a professional degree in law, medicine, engineering, architecture, and the natural sciences, including undergraduates in these fields are eligible. Students must be sponsored by the state affiliates where they make their homes. If no affiliate exists, student must secure sponsorship in a manner deemed appropriate by the chairman of the scholarship committee. The awardee must attend the NFB Convention at which the scholarship is to be awarded. Application deadline: May 1.

43. NATIONAL INDIAN YOUTH COUNCIL, INC.
201 Hermosa, NE
Albuquerque, NM 87108

The Council has taken over the responsibility for the Native American Legal Defense and Education Fund. Its goal is to provide Indians with their legal rights according to existing laws and treaties. It publishes compilations of laws and has offered internships to Indian law students in the past.

The Council has participated in job training activities and performs an advocacy role in encouraging wise use of natural resources.

44. NATIONAL INSTITUTE FOR CITIZEN EDUCATION IN THE LAW
605 G Street, NW, Suite 401
Washington, DC 20001

NICEL is a national organization providing law-related education services to schools, juvenile justice agencies, correctional facilities, and adult education programs. It

produces educational materials on practical law, including employment, consumer, and family law. Through the MENTOR program, it pairs up law firms and corporate legal departments with urban high schools. Internships and work-study positions for students at the college level are occasionally available.

45. NATIONAL LAWYERS GUILD
853 Broadway, Suite 1705
New York, NY 10003

The Guild provides legal assistance and information to help minorities achieve full civil rights. It draws its membership from lawyers, law teachers and students, and others concerned with full justice in the United States. The Guild publishes Labor Newsletter, operates an immigration project, and works to help law students.

A Summer Projects Program places law students, legal workers, and lawyers in projects throughout the country to assist community organizations and community projects to accomplish particular legal projects. Interns work for ten weeks and are paid a stipend intended to support them for the summer. Recruitment is carried out in the winter and spring, primarily through the contribution of project booklets to law schools throughout the country. Deadline for application varies from year to year. Potential applicants should write for information from the above address. Minorities are encouraged to apply.

46. NATIONAL LEGAL AID AND DEFENDER ASSOCIATION
1625 K Street, NW, 8th Floor
Washington, DC 20005

The Association publishes the Directory of Legal Aid and Defenders Services in the United States. A recent edition listed around 4,000 organizations and sold for \$18.00.

47. NATIONAL WILDLIFE FEDERATION
1412 Sixteenth Street, NW
Washington, DC 20036

The Federation has no law school scholarship program, as such, however, does offer an environmental conservation fellowship of up to \$4,000 for which students of environmental law are eligible.

48. NATIVE AMERICAN RIGHTS FUND
1506 Broadway
Boulder, CO 80302

Among its other activities, the Fund offers internships for recent law school graduates, undertakes litigation to help obtain Indian rights, and maintains the National Indian Law Library as a master file of information to help attorneys representing Indians.

It has compiled a 60-page bibliography of materials on Indian economic development to identify materials to help tribes develop government tools essential for the protection and regulation of commercial activities on reservations. The cost of this publication is \$10.00.

49. NEW YORK UNIVERSITY
343 Vanderbilt Hall
40 Washington Square South
New York, NY 10003

Throughout its Inter-American Law Institute, NYU offers fellowships to those who completed legal training in other countries to help them study law from the Anglo-American perspective.

50. OHIO LAW OPPORTUNITY FUND
2140 S. Clark Avenue
Cleveland, OH 44114

The Fund provides money to each of the eight law schools in Ohio to award to students from economically disadvantaged backgrounds. Students who are interested in attending a law school in Ohio under the sponsorship of the Fund should contact the admissions and financial aid director at the school they wish to attend. Need not be an Ohio resident to receive funding. The eight participating law schools are located at: University of Akron, Akron 44302; University of Cincinnati, Cincinnati 45221; Ohio State University, Columbus 43210; Ohio Northern University, Ada 45810; Case Western Reserve, Cleveland 44106; University of Toledo, Toledo 43606; Capital University, Columbus 43209; and Cleveland State University, Cleveland 44115.

51. OREGON STATE BAR
1776 SW Madison Street
Portland, OR 97205

The Oregon Bar has provided Northwestern College of Law (Lewis and Clark College), the University of Oregon School of Law, and Willimette University College of Law with funds to make conditional loans to minority students. These

loans can be forgiven if the student graduates from law school, passes the Oregon State Bar examination, and practices law in Oregon.

52. ORGANIZATION FOR THE LEGAL ADVANCEMENT OF LA RAZA
3004 16th Street
South San Francisco, CA 94103

This organization offers a summer legal studies program for Hispanic law students.

53. PHI ALPHA DELTA LAW FRATERNITY MINORITY STUDENT FELLOWSHIP PROGRAM
10722 White Oak Road
Granada Hills, CA 91344

This organization provides scholarships of \$500 each to minority students during their first year of law school. Application deadline is October. For information contact the local Alpha Delta chapter.

54. PUERTO RICAN LEGAL DEFENSE AND EDUCATION FUND
99 Hudson Street
New York, NY 10013

Modest funds are available through this organization to help needy first and second year law students who have demonstrated a commitment of service.

55. SACHS FOUNDATION
418 First National Bank Building
Colorado Springs, CO 80902

The Foundation makes a number of awards to help Black residents of Colorado fund legal training. Awards of up to \$3,000 are available and may be renewed upon evidence of satisfactory progress.

56. ST. JOHN'S UNIVERSITY
Grand Central and Utopia Parkways
Jamaica, NY 11439

A joint degree program is operated by the School of Law at St. John's and the United Negro College Fund. Students who have completed three years of undergraduate work at a UNCF institution are eligible for full three year law school scholarships at St. John's. Awards include tuition and books with the option of additional support, if needed. At the end of the three years of law school training, students will receive both a bachelor's degree from their UNCF college as well as Doctor of Law degree from St. John's.

57. SPENCE REESE FOUNDATION
c/o Security Pacific National Bank
P.O. Box 3189, Terminal Annex
Los Angeles, CA 90051

The Foundation offers Californians scholarships of up to \$2,000 a year to help finance legal training.

58. TY COBB EDUCATIONAL FOUNDATION
6354 Long Island Drive NW
Atlanta, GA 30328

Named for the famous major league baseball player, the Foundation makes awards of from \$400 to \$1,000 for Georgia students interested in a number of fields including law. Should apply after having successfully completed one year.

59. U.S. DEPARTMENT OF EDUCATION
400 Maryland Avenue SW
Washington, DC 20202

The Office of Post-secondary Education of the Department operates the law school fellowship program for disadvantaged students which seeks to help minorities and others finance three years of law school.

The Office of Indian Education operates a number of financial aid programs which may be used to help Native Americans study law. Awards under this program may range from as little as \$600 to as much as \$15,000.

60. U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT
Community Development Training Division
Washington, DC 20410

A limited number of grants are awarded for graduate study in fields related to urban problems. Students desiring to pursue a course of study in urban law may qualify for such grants in their second and third years in law school. Applications may be obtained directly from HUD.

61. UNIVERSITY CONSORTIUM FOR WORLD ORDER STUDIES.
1855 Broadway, 12th Floor
New York, NY 10023

Open to persons (usually in the late stages of Ph.D. work) undertaking a project in world order in the fields of law and other disciplines within the social sciences. A varying number of fellowships are given for one year at University of California at Berkeley, Columbia University, Harvard University, Massachusetts University, and Yale Law School.

62. ZIEGLER EDUCATIONAL FUND
1900 Southland Center
Dallas, TX 75201

The Fund is concerned with developing lawyers and others with a special interest in civil rights and human liberties. It makes grants of \$2,000 to support research related to those topics. These may be done as a part of a regular academic program or outside formal education as an individual.

SECTION IV

BOOKS ON BUSINESS STUDY AND EMPLOYMENT

Barron's Guide to Graduate Business Schools, Barron's Educational Series, Books on Business Study and Employment, 113 Crossways Park, Woodbury, NY 11791.

Breaking In: The Guide to Over 500 Top Corporate Training Programs. William Morrow, 105 Madison Avenue, New York, NY 10016

Career Directions in Advertising, Public Relations, Book Publishing, and Magazine Publishing, (separate volumes), Career Publishing Corporation, P.O. Box 34, Hawthorne, NJ 07507

Career Opportunities in Your Life and Health Insurance. American Council on Life Insurance, 1850 K Street NW, Washington, DC 20006.

Careers in Insurance: Property and Casualty. Information Institute, 110 William Street, New York, NY 10038

Careers and the MBA. Bob Adams Publisher, 8450 Summer Street, Boston, MA 02127

Corporate Ph.D: Making the Grade in Business. Facts on File Publications, 460 Park Avenue South, New York, NY 10016.

A Guide to Careers in Advertising. American Association of Advertising Agencies, 666 Third Avenue, New York, NY 10017.

Inside Management Training: The Career Guide to Management Programs for College Graduates. New American Library, 1633 Broadway, New York, NY 10019.

List of Business Schools. Association of Independent Colleges and Schools, One Dupont Circle NW, Suite 350, Washington, DC 20036.

The MBA Answer Book: A Career Guide for the Person Who Means Business. Prentice Hall, Englewood Cliffs, NJ 07632.

MBA Jobs: An Insider's guide to the Companies that Hire MBAs. AMACOM, 135 W 50th Street, New York, NY 10020.

MBA Employment Guide. Association of MBA Executives, 305 Madison Avenue, New York, NY 10165.

MPA: The Master of Public Administration Degree. National Association of Schools of Public Affairs and Administration, 1120 G Street, Suite 520, Washington, DC 20005.

Money Jobs: Training Programs Run by Banking, Accounting, Insurance, and Brokerage Firms. Crown Publishers, One Park Avenue, New York, NY 10016.

The Official Guide to MBA Programs. Graduate Admissions Council, c/o Educational Testing Service, CN6736, Princeton, NJ 08541.

Project Equality Buyer's Guide. Project Equality, 4909 Pennsylvania Avenue, Suite 207, Kansas City, MO 64111. (Lists firms with acceptable equal employment programs).

Try Us. National Minority Business Campaign, 65 22nd Avenue, NE, Minneapolis, MN 55418 (Lists minority owned businesses).

Where Shall I go to Study Advertising? Advertising Education Publications, 3429 55th Street, Lubbock, TX 79413. \$1.00.

Women in Management. National Textbook Company, 4255 W. Touhy Avenue, Lincolnwood, IL 60646.

SECTION V

BOOKS ON LAW SCHOOL STUDY AND LEGAL EMPLOYMENT

Barron's Guide to Law Schools. Barron's Education Services, 113 Crossways Park Drive, Woodbury, NY 11797

Career Choices for Undergraduates Considering Law. Walker and Company, 720 Fifth Avenue, New York, NY 10019

Careers in Health Care Law, National Health Lawyers Association. 522 21st Street, Suite 120, Washington, DC 20006.

Criminal Justice Careers Guidebook, U.S. Department of Labor. U.S. Government Printing Office, Washington, DC 20402.

Financing Your Law School Education. Admissions Council, P.O. Box 40, Newtown, PA 18940.

Inside Law Schools: A Guide for Students by Students. E.P. Dutton, 2 Park Avenue, New York, NY 10016

Law and Legal Education Directory. Gale Book Company, Book Tower, Detroit, MI 48226.

Legal Assistant Education and Utilization. American Bar Association, Committee on Legal Assistance, 1155 E. 60th. Street, Chicago, IL 60637.

Legal Careers: Choices and Options. National Association for Law Placement, 440 First Avenue, Suite 302, Washington, D.C. 20001.

Looking At Law School. New American Library, 1633 Broadway, New York, NY 10019.

Monarch's Complete Guide to Law Schools. Monarch Books, 1230 Avenue of the America's, New York, NY 10020.

Official Guide to US Law Schools. Law School Admissions Council, P.O. Box 40, Newtown, PA 18940.

Opportunities in Law Careers. National Textbook Company, 4255 W Touhy Avenue, Lincolnwood, IL 60646.

A Review of Legal Education in the United States: Law Schools and Bar Admission Requirements. American Bar Association, 1155 E 60th Street, Chicago, IL 60677.

The Right Law School for You. Law School Admissions Services, P.O. Box 40, Newtown, PA 18940.

SECTION VI
ASSOCIATIONS IN THE FIELD OF BUSINESS

AMERICAN ACCOUNTING ASSOCIATION
5717 Bessie Drive
Sarasota, FL 33581

AMERICAN ASSOCIATION OF ADVERTISING AGENCIES
666 Fifth Avenue
New York, NY 10017

AMERICAN ASSOCIATION OF CERTIFIED PUBLIC ACCOUNTANTS
1121 Avenue of the Americas
New York, NY 10036

AMERICAN BUSINESS WOMEN'S ASSOCIATION
P.O. Box 8728
Kansas City, MO 64114

AMERICAN MARKETING ASSOCIATION
250 S Wacker Drive, Suite 200
Chicago, IL 60606

ASSOCIATION OF MBA EXECUTIVES
305 Madison Avenue
New York, NY 10165

DATA PROCESSING MANAGEMENT ASSOCIATION
505 Busse Highway
Park Ridge, IL 10038

INSTITUTE OF INTERNAL AUDITORS
P.O. Box 1119
Altamonte Springs, FL 32701

INSURANCE INFORMATION INSTITUTE
110 William Street
New York, NY 10038

MORTGAGE BANKERS ASSOCIATION OF AMERICA
11125 15th Street, NW
Washington, DC 20005

NATIONAL ASSOCIATION OF ACCOUNTANTS
919 Third Avenue
New York, NY 10022

NATIONAL ASSOCIATION OF BANK WOMEN
500 N Michigan Avenue, Suite 1400
Chicago, IL 60611

NATIONAL ASSOCIATION OF BLACK ACCOUNTANTS
1010 Vermont Avenue NW, Suite 901
Washington, DC 20005

NATIONAL ASSOCIATION OF BLACK WOMEN ENTREPRENEURS
10 Witherell, Suite 2200
Detroit, MI 48226

NATIONAL ASSOCIATION OF INSURANCE WOMEN
P.O. Box 4410
Tulsa, OK 74159

NATIONAL ASSOCIATION FOR PROFESSIONAL SALESWOMEN
2088 Morley Way
Sacramento, CA 95825

NATIONAL ASSOCIATIONS OF PUBLIC ACCOUNTANTS
1010 N. Fairfax Street
Alexandria, VA 22314

NATIONAL ASSOCIATION OF PURCHASING MANAGEMENET
P.O. Box 418
Oradell, NJ 07649

NATIONAL ASSOCIATION OF URBAN BANKERS
915 15th Street NW, Suite 600
Washington, DC 20005

NATIONAL BUSINESS LEAGUE
4324 Georgia Avenue NW
Washington, DC 20011

PUBLIC RELATIONS SOCIETY OF AMERICA
845 Third Avenue
New York, NY 10022

SALES AND MARKETING EXECUTIVES INTERNATIONAL
330 W 42nd Street, Suite 1200600
New York, NY 10036

SOCIETY FOR INFORMATION MANAGEMENT
111 E Wacker Drive, Suite 600
Chicago, IL 60601

WOMEN LIFE UNDERWRITERS CONFERENCE
1922 F Street NW
Washington, DC 20006

SECTION VII
ASSOCIATIONS IN THE FIELD OF LAW

AMERICAN ASSOCIATION OF LAW LIBRARIES
53 W Jackson Blvd.
Chicago, IL 60604

AMERICAN ASSOCIATION FOR PARALEGAL EDUCATION
P.O. Box 40244
Overland Park, KS 66204

AMERICAN BAR ASSOCIATION
750 N Lake Shore Drive
Chicago, IL 20009

AMERICAN IMMIGRATION LAWYERS ASSOCIATION
1000 16TH Street NW
Washington, DC 20036

ASSOCIATION OF AMERICAN LAW SCHOOLS
1 Dupont Circle, Suite 370
Washington, DC 20036

HISPANIC NATIONAL BAR ASSOCIATION
c/o NBC
3000 W Alameda Avenue
Burbank, CA 91523

LAW SCHOOL ADMISSIONS SERVICES
P.O. Box 2000
Newtown, PA 18940

NATIONAL AMERICAN INDIAN LAW CLERKS ASSOCIATION
1000 Connecticut Avenue, NW
Washington, DC 20036

NATIONAL ASSOCIATION FOR LAW PLACEMENT
440 First Street, Suite 302
Washington, DC 20001

NATIONAL ASSOCIATION OF BLACK WOMEN ATTORNEYS
506 Fifth Street, NW
Washington, DC 20001

NATIONAL ASSOCIATION OF LEGAL ASSISTANCE
1420 S Utica
Tulsa, OK 74104

NATIONAL ASSOCIATION OF WOMEN LAWYERS
750 N Lake Shore Blvd.
Chicago, IL 60611

NATIONAL CONFERENCE OF BLACK LAWYERS
126 W 119th Street
New York, NY 10026

NATIONAL FEDERATION OF PARALEGAL ASSOCIATIONS
P.O. Box 40158
Overland Park, KS 66204

NATIONAL LAWYERS GUILD
853 Broadway, Suite 1705
New York, NY 10003

SECTION VIII

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